



The **HZDR Innovation GmbH** is a technology transfer company for the development and production of prototypes and demonstrators, as well as for the realisation of service and production orders from industry, drawing on the know-how and infrastructure of the Helmholtz-Zentrum Dresden-Rossendorf (HZDR). We turn innovative ideas into marketable high-tech products. By involving HZDR scientists in commercialisation projects, we also qualify them in fields of application that go beyond science.

Customers of our services and products are both scientific institutions and industrial companies. The service spectrum of HZDR Innovation is broad and ranges from analytical and production services to measuring devices and a wide variety of sensors. HZDR Innovation aims to disseminate new products and services more widely in the respective user markets. For this we need support in the area of technical sales. Therefore we are looking for

Technical sales representatives (m, f, d) in part-time

Range of tasks (by individual arrangement depending on subject area, competence and interest)

- Supporting our cost centre managers as well as potential spin-offs in their sales activities
- Supporting our marketing officers in the planning and implementation of (digital) marketing campaigns
- Identifying and approaching potential customers
- Conducting customer meetings on technological solutions and sales conditions
- Carrying out product demonstrations and tests
- Installing products and conducting customer trainings

Requirements and competences

- Preferably university degree in the STEM field (esp. doctoral students, scientists, technicians, laboratory assistants of the HZDR)
- Interest in sales activities; previous experience in sales or marketing would be an advantage
- Communication skills

We offer you

- Attractive remuneration either on a part-time basis or as a part-time job (e.g. 450€ mini-job) and/or in the form of commission
- Professional guidance and qualification opportunities
- Travel opportunities
- Job prospects

Have we aroused your interest?

Then apply now. We look forward to receiving your detailed application by e-mail to: personal@hzdri.de. For a first contact, Dr. Björn Wolf is also available by phone at 0351 / 260 3348.